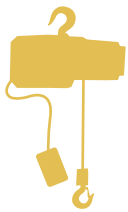


SERVICES

INSPECTIONS & PM

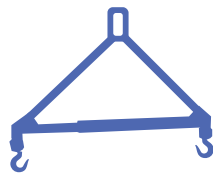
MEETING & EXCEEDING OSHA STANDARDS

We strive to provide the most thorough and detailed inspections to all customers by exceeding OSHA's safety standards. We take the time to examine all working mechanisms and clean/lubricate the necessary parts of your equipment. Not only do we inspect the OSHA required items, we also examine items that commonly cause problems over a long period of time. In addition to helping you provide a safe working environment for your employees, we believe it is our responsibility to help you increase efficiency and profits by reducing downtime.



MATERIAL HANDLING

- Cranes, Hoists, & Winches
- Vacuum & Magnet Lifts
- Forklifts & Aerial Lifts
- Truck & Mobile Cranes
- Stackers & Lift Tables
- & More



LIFTING, RIGGING, & STORAGE

- Slings, Hooks, & Shackles
- Load Bars & Lifting Devices
- Chains & Cables
- Vehicle & Screw Lifts
- Pallet & Cantilever Racking
- & More



PROTECTORS & SAFETY

- Harnesses, Lanyards, & SRL
- Anchor Points
- Rigid Rail & Cable Systems
- Guardrails & Railings
- Work Platforms & Ladders
- & More

QUICK, EASY, & EFFICIENT INSPECTION REPORTS

Get access to up-to-date inspection reports on MyHCR as soon as our technicians have completed the inspection on location. With color-coded symbols, our inspection reports are easy to understand. All reports are stored on our online customer portal, MyHCR, and are accessible whenever you need them.

SERVICE AGREEMENT PACKAGE

Designed to save you money, our service agreement package makes planning for service repairs easier than ever. Rather than struggling with under-budgeting or over-budgeting each month for service repairs, you will have a flat monthly rate for the entire year.



YorkHoist offers four service packages that are designed to fit your individual company's needs. Each category below has different tiers that are worth a specific amount of points. Each point is worth an additional 2% discount on all billable on site labor performed by YorkHoist for the year! Simply choose which packages work best for your company and start saving today!

Material Handling							
MINIMUM	Point Value = 1	STANDARD	Point Value = 2	PREMIUM	Point Value = 3	ULTIMATE	Point Value = 4
<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 1 Inspection Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input checked="" type="checkbox"/> Qualify For Insurance Savings* 		<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 2 Inspections Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input type="checkbox"/> Enhanced Reporting <input type="checkbox"/> Flexible Payment Options <input checked="" type="checkbox"/> Qualify For Insurance Savings* 		<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 4 Inspections Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input type="checkbox"/> Enhanced Reporting <input type="checkbox"/> Flexible Payment Options <input checked="" type="checkbox"/> Qualify For Insurance Savings* 		<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 4 Inspections, 8 PM Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input type="checkbox"/> Enhanced Reporting <input type="checkbox"/> Flexible Payment Options <input checked="" type="checkbox"/> Qualify For Insurance Savings* <input type="checkbox"/> Free Daily Inspection Reports 	
Lifting, Rigging, & Storage							
MINIMUM	Point Value = 1	STANDARD	Point Value = 2	PREMIUM	Point Value = 3	ULTIMATE	Point Value = 4
<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 1 Inspection Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input checked="" type="checkbox"/> Qualify For Insurance Savings* 		<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 2 Inspections Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input type="checkbox"/> Enhanced Reporting <input type="checkbox"/> Flexible Payment Options <input checked="" type="checkbox"/> Qualify For Insurance Savings* 		<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 4 Inspections Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input type="checkbox"/> Enhanced Reporting <input type="checkbox"/> Flexible Payment Options <input checked="" type="checkbox"/> Qualify For Insurance Savings* 		<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 12 Inspections Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input type="checkbox"/> Enhanced Reporting <input type="checkbox"/> Flexible Payment Options <input checked="" type="checkbox"/> Qualify For Insurance Savings* <input type="checkbox"/> Free Daily Inspection Reports 	
Protectors & Safety							
MINIMUM	Point Value = 1	STANDARD	Point Value = 2	PREMIUM	Point Value = 3	ULTIMATE	Point Value = 4
<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 1 Inspection Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input checked="" type="checkbox"/> Qualify For Insurance Savings* 		<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 2 Inspections Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input type="checkbox"/> Enhanced Reporting <input type="checkbox"/> Flexible Payment Options <input checked="" type="checkbox"/> Qualify For Insurance Savings* 		<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 4 Inspections Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input type="checkbox"/> Enhanced Reporting <input type="checkbox"/> Flexible Payment Options <input checked="" type="checkbox"/> Qualify For Insurance Savings* 		<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 12 Inspections Per Year <input type="checkbox"/> Same Day Inspection Reports <input type="checkbox"/> No Contract Required <input type="checkbox"/> Enhanced Reporting <input type="checkbox"/> Flexible Payment Options <input checked="" type="checkbox"/> Qualify For Insurance Savings* <input type="checkbox"/> Free Daily Inspection Reports 	
Service Agreement							
MINIMUM	Point Value = 1	STANDARD	Point Value = 2	PREMIUM	Point Value = 3	ULTIMATE	Point Value = 4
<ul style="list-style-type: none"> <input type="checkbox"/> 35 Labor Hours Per Year* <input type="checkbox"/> 2% Parts & Equipment Discount <input type="checkbox"/> No Contract Required <p style="text-align: center;">As Low As \$184.00/month</p>		<ul style="list-style-type: none"> <input type="checkbox"/> 75 Labor Hours Per Year* <input type="checkbox"/> 4% Parts & Equipment Discount <input type="checkbox"/> No Contract Required <p style="text-align: center;">As Low As \$383.00/month</p>		<ul style="list-style-type: none"> <input type="checkbox"/> 150 Labor Hours Per Year* <input type="checkbox"/> 6% Parts & Equipment Discount <input type="checkbox"/> No Contract Required <p style="text-align: center;">As Low As \$744.00/month</p>		<ul style="list-style-type: none"> <input type="checkbox"/> 350 Labor Hours Per Year* <input type="checkbox"/> 8% Parts & Equipment Discount <input type="checkbox"/> No Contract Required <input type="checkbox"/> 50% RENT while-U-wait Discount <p style="text-align: center;">As Low As \$1686.00/month</p>	

Discount Points & Percentages

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
2%	4%	6%	8%	10%	12%	14%	16%	18%	20%	22%	24%	26%	28%	30%	32%

* See terms online: YorkHoist.com/terms

BREAKDOWN SERVICES & REPAIRS

YorkHoist understands the frustration caused by broken down equipment. Downtime slows production, hampers productivity, and increases overall operating costs. Our factory trained technicians complete most repairs on the first visit to our customer's facility. With over a half million dollars in stock parts, YorkHoist can identify and fix most problems the day they occur.

REPAIRS FROM INSPECTION

Once inspections are completed, we will provide you with a quote detailing all items in need of repair with a competitive price to resolve all issues reported. We recommend that all issues reported be resolved within four weeks to comply with OSHA regulations.

24/7 EMERGENCY SERVICE

Have a bridge crane break down during third shift, a hoist chain jam over the weekend, or a pendant malfunction during peak production time? Downtime costs you money, which is why we created our emergency breakdown service. With our 24/7 emergency breakdown service, we ensure that you will be covered anytime and anywhere a breakdown occurs.



FAST & EFFECTIVE BREAKDOWN SERVICE



Breakdown
Reported



Work Order
Created



Technicians
Dispatched



Problems
Identified



Repairs
Completed

BREAKDOWN SERVICES & REPAIRS

RENT WHILE-U-WAIT

To prevent extensive downtime in production, we offer a rental program while we're repairing your equipment. If it is determined that your breakdown will take a significant time to repair, you may be able to rent a comparable piece of equipment from us while you wait for repairs to be completed. Learn more on page 17.



WHY CHOOSE YORKHOIST FOR YOUR BREAKDOWNS?

- ✓ Fast Same Day Service
- ✓ Factory Trained Service Technicians
- ✓ Electronic Dispatch w/ Real-Time Tracking
- ✓ Detailed Daily Repair Reports
- ✓ Large Parts Inventory
- ✓ Fully Equipped Repair Vehicles

ENHANCE YOUR BREAKDOWN SERVICE

Worry less when you bundle our Guardian Assurance Packages to include a service agreement. This allows you to save money and makes budgeting for breakdowns easier.



LOAD TEST SERVICES

LOAD TESTING

YorkHoist has a diverse background with load testing various pieces of equipment with capacities ranging from 100 lbs to over 250 tons. This allows us to provide quality load testing services at an unmatched price. All load tests are performed by our factory trained technicians who exceed OSHA, CCAA, & CMAA qualifications.

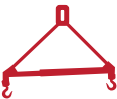
TYPES OF EQUIPMENT LOAD TESTED BY YORKHOIST



Overhead Cranes



Load Bars



Spreader Bars



Pallet Lifters



Hoists



Scales



Custom Solutions



Davit Cranes



Truck Cranes



Slings



Winches



Fork Lifts



Chains



Vacuum Systems



Lift Tables




& More!

LOAD TEST CERTIFICATION

All load tests performed by YorkHoist are immediately available on our online customer portal, MyHCR. These reports include detailed information including asset ID number, capacity, test weight, date of test, the name of the technician who completed the test, as well as pictures of the asset under load.




Load Test Report



This report is proof of certification for the asset listed below.

Customer Name	Corporate ID	Asset Number	Serial Number	YH Load Test ID
Bob's Electric, Inc.	YHK09D83DEHS	#124	00614589	YHLT768657990

Date	Certified By	Asset Capacity	Capacity Tested
9/8/2016	technician	1/4 ton	625 lbs

Picture 1	Picture 2	Picture 3
		

Pass/Fail

✓ PASSED

Certified By:

X *S Technician*

Terms: YorkHoist makes every effort to ensure safe and proper operation of each piece of equipment at the time of load test. The condition of this equipment can change at any time after the load test has been completed. It is your responsibility to ensure daily operator inspection are being completed to OSHA, ANSI, and Insurance requirements/standards. If at any time the piece of equipment begins to malfunction and/or does not meet these requirements, immediately lockout the equipment and contact YorkHoist for service. YorkHoist is not responsible for any injury or damage caused by lack of operator training, misuse of equipment, failure to perform daily inspections to OSHA, ANSI, and Insurance requirements/standard, improper installation, manufacturer engineering defects, changes or alterations made after the load test (including removal of hook latch or safety tag, and/or acts of god. YorkHoist operates its corporate office in York, Pennsylvania, United States of America. You agree to the jurisdiction of the courts located in York, Pennsylvania, United States of America for any action arising from these terms. If any portion of the above terms is deemed unlawful, void, or unenforceable, then that part shall be deemed severable and shall be constructed in accordance with applicable law. Such a term will not affect the validity and enforceability of any remaining provision. The failure of YorkHoist to act with respect to a breach of these terms by you or others does not constitute a waiver and shall not limit any party's rights with respect to such breach or any subsequent breaches.

WHEN TO LOAD TEST

- 01** Prior to Initial Use
- 02** Equipment Modifications
- 03** Major Repairs
- 04** Re-Installation of Asset

BRAKE SHOE RELINING & REBUILDING

BRAKE SHOE RELINING

YorkHoist has the ability to reline almost any type of brake shoe. A reline only replaces the lining instead of the entire brake shoe. This allows for a reduced cost and a reduction of waste materials versus replacing the entire brake shoe.

BRAKE SHOE REBUILDING

Our service technicians have the ability to rebuild almost any type of brake shoe fit for cranes. We will only replace the necessary parts rather than replacing the entire brake shoe. This allows for older cranes to stay in service longer without having to be replaced.

BRAKE SWAP PROGRAM

YorkHoist offers a fast ship brake swap program that allows you to get your equipment up and running faster. If your brake shoes qualify for repair, you can send us your damaged brake shoe and on the day we receive it we will send you a comparable one that has already been rebuilt and/or relined. Your damaged shoe is then repaired and added to our inventory. This service is available upon request at no additional cost.

HOW THE YORKHOIST BRAKE SWAP PROGRAM WORKS

GET YOUR CRANES BACK UP  **& RUNNING** 

 **DONT WAIT AROUND FOR REPAIRS & SHIP TIME** 



YorkHoist
an HCR brand 

- 01** Call YorkHoist & setup work order
- 02** Send your worn shoe(s)
- 03** Receive your new shoe(s)
- 04** YorkHoist repairs shoes for inventory

SYSTEM DESIGN & INSTALL

YorkHoist has over 40 years of experience in the design and installation of custom material handling, storage, and safety solutions. Whether it's a simple hoist or a complex bridge crane system, YorkHoist is here to provide your company with the best customer experience in the industry.

We work with each customer to determine his or her individual needs to begin the process. After gathering all the necessary information, we provide multiple options which allows our customers to make an informed purchase decision. Our goal is to present cost-efficient designs and fair install prices to our customers because building strong relationships with our customers is something we believe in strongly.

TYPES OF SYSTEMS YORKHOIST DESIGNS & INSTALLS



Overhead Cranes



Mezzanines



Fall Arrest Systems



Racking



Vacuum Systems



& More!

HOW IT WORKS

01 EVALUATE YOUR PROJECT

We work with you to determine your individual needs to begin the process

02 PROVIDE OPTIONS

We provide multiple options which allows you to make an informed purchased decision

03 PRESENT COST-EFFECTIVE DESIGN

We will meet all of your needs while remaining under your budget

SYSTEM MODERNIZATION

COMPLETE SYSTEM MODERNIZATION

Complete system modernizations often include new electrification and brackets, remote controls, contactors, limit switches, and wiring. During these modernizations customized items such as load readouts can be installed to meet your individual needs.

CRANE MODERNIZATION

By modernizing your crane, you are increasing the capabilities and safety of your equipment without the cost of a completely new system. Crane modernizations often include remote controls, contactors, and limit switches. When your crane goes through our modernization process, customized items can be installed to meet your individual needs.

RUNWAY & MONORAIL MODERNIZATION

Runway modernizations often include new electrification, brackets, and end stops to help your system work more efficiently. During the runway modernization, all customizations will be made to fit your runway. Our modernization process is designed to provide you with the best possible upgrade of your runway system.

THE MODERNIZATION PROCESS

Typical equipment modernization starts with an evaluation of your system and a review of your needs. This allows the sales representative to provide you with accurate recommendations for your piece of equipment and pricing.

HOW WOULD MODERNIZATION HELP YOUR COMPANY

01 Increase Productivity

02 Reduce Liability

03 Maximize Safety

04 Prolong Equipment Life

05 Reduce Maintenance Cost

06 Reduce Energy Costs

SYSTEM REMOVAL & RELOCATION

SYSTEM REMOVAL

When it comes time to remove your systems, you can trust that YorkHoist's service technicians are trained and qualified to handle the job! We'll remove your old equipment in the safest and most efficient manor possible.

Our service technicians are trained to handle all types of removals, including those where the system is in a hard to reach location within your facility.

SYSTEM RELOCATION

Just like the removal process, relocating a piece of equipment can be just as difficult. Whether relocating it within the same facility or moving it to a new location, our service technicians make this process as easy as possible for you.

WHY CHOOSE US TO REMOVE OR RELOCATE YOUR SYSTEM?

01 OSHA Compliant

02 Qualified Technicians

03 Industry Leading Technology

04 Lowest Price Guaranteed



EVALUATIONS & RECOMMENDATIONS

Thinking about modernizing your system? Before doing so, request a complete system evaluation to get a full evaluation report and recommendations to successfully modernize your system.

RENT WHILE-U-WAIT



We've partnered with Harrington Hoist & Crane to bring you an exclusive equipment rental program. RENT while-U-wait is designed to give you affordable options to keep you up and running during a breakdown. Simply call YorkHoist when a breakdown occurs and let your representative know you want to participate in RENT while-U-wait. We'll take it from there!

HOW IT WORKS

- 01** Breakdown occurs on your equipment.
- 02** Call your YorkHoist representative at (800) 846-1224 to report your breakdown. Make sure to tell them you're interested in RENT while-U-wait.
- 03** YorkHoist dispatches a service technician to your location to evaluate your broken down equipment.
- 04** We will determine how long the breakdown will take. If it's more than 3 hours, and we have a comparable model, we'll rent it to you.
- 05** After repairs are completed, we'll switch your equipment back in to production.

CUSTOM ROUTINE ASSET MAINTENANCE

WHAT IS CUSTOM ROUTINE ASSET MAINTENANCE?

Custom Routine Asset Maintenance (CRAM) is an ideal inspection and PM solution for companies with large quantities of assets distributed across multiple locations and/or mobile vehicles.

WHY SHOULD I USE CRAM?

CRAM's comprehensive approach to inspections and preventative maintenance extends the usable life of assets, while maintaining OSHA, MSHA, and ANSI compliance at all times.

HOW CAN CRAM BENEFIT MY COMPANY?

The CRAM program is designed to be tailored to an individual company's usage and budgetary needs while ensuring the maximum availability of assets using a scheduled calendar rotation.

CUSTOM ROUTINE ASSET MAINTENANCE

BENEFITS



Scheduled calendar rotation to meet your asset availability needs



Eliminate your fuel, travel, & dispatch costs



Four Guardian Assurance Package inspection options



Color coded tags simplify scheduling and ensure compliance



Ship, deliver, or schedule YorkHoist pickup from any of our locations

BEST PRICE GUARANTEE

YorkHoist guarantees the best price on all the products and services we offer. If you find a lower quoted or advertised price we will make every effort to beat it. If for any reason we are unable to beat the competitors price, we will issue you a \$25.00 account credit for your time! No questions, no hassle! Simply submit a best price request online or over the phone and a YorkHoist sales representative will get back to you quickly.

WHAT QUALIFIES?

ANY PRODUCT OR SERVICE YORKHOIST OFFERS IF:

- ✓ It is identical to the competitors product or service
- ✓ Competitors information is available
- ✓ It is not on our exclusions list

WANT A BETTER PRICE?

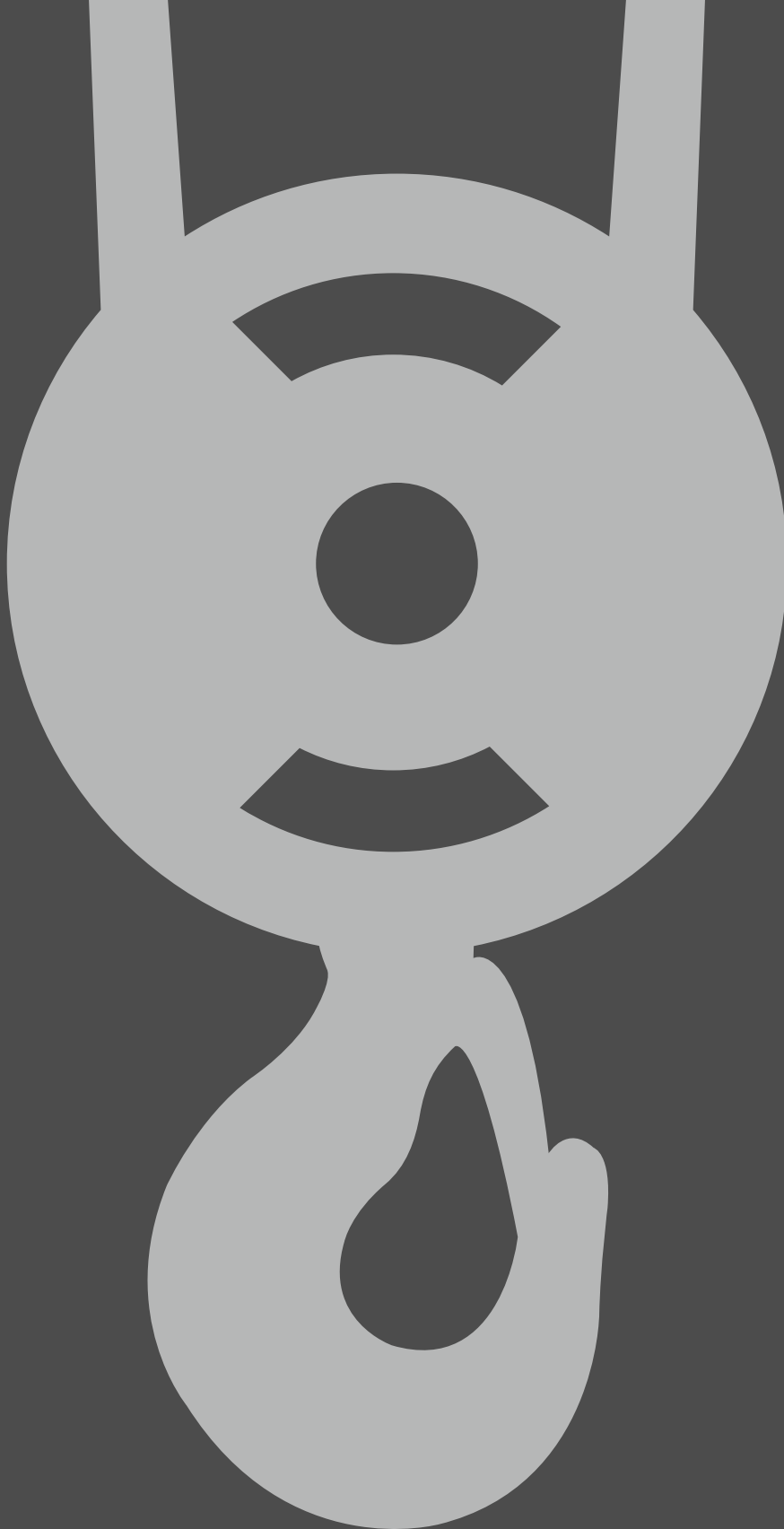


OR



Call us at
(800) 846-1224

Visit our website
YorkHoist.com



TECHNOLOGY

MyHCR

an **HCR** platform

ONLINE CUSTOMER PORTAL

MyHCR is an intuitive customer portal where each customer can view and manage all product orders, inspection reports, material handling and safety assets, company information, and scheduled jobs within one easy-to-use portal. Not only can you manage your company information, you can also place orders, sign up for service programs, and manage multiple locations (if applicable).

KEY FEATURES

- ✓ View your order status, view and accept quotes with online signatures, upload purchase orders, place orders, schedule jobs, and pay your bills online.
- ✓ View expenses, asset history, repairs, and view or print your load test and inspection reports.
- ✓ View and print your quotes, invoices, payment receipts, and driver receipts.
- ✓ View asset info and create customized nicknames to help you identify your assets.
- ✓ Sign up, view, and edit your inspection and service packages.
- ✓ View your calendar to manage your upcoming inspections, orders, and scheduled jobs.
- ✓ Update your company's information, see multiple locations from your account, and choose what notifications you would like to see for your company.

**TRY OUR ONLINE CUSTOMER
PORTAL DEMO AT**

demo.MyHCR.com

MyINSPECTOR

an **HCR** platform

ABOUT MYINSPECTOR

MyInspector is a multi-solution platform that allows you to take your asset inspections into your own hands. Your employees can now submit daily, weekly, and monthly inspections on a tablet (or cell phone) right from your shop floor. You create custom inspection checklists for each type of asset with no limit on inspection points. Once your reports are submitted, they are available to view or print from your MyHCR account.

**COMPATIBLE
WITH MOST
DEVICES**



KEY FEATURES

- ✓ Customization
- ✓ Unlimited inspection points
- ✓ Unlimited types of assets
- ✓ No limit for inspection submissions
- ✓ Unlimited users
- ✓ View reports on MyHCR

**VARYING ASSET TIERS AVAILABLE
TALK TO YOUR SALES REPRESENTATIVE TODAY!**

IS YOUR CRANE INSPECTOR QUALIFIED?



Verify technicians have at least 2,000 field hours related to the maintaining, servicing, repairing, modifying, & functional testing of cranes



Verify qualified liability insurance



Ask for company & employee references, safety record, licenses & qualifications

**YorkHoist Service Technicians meet & exceed
OSHA, CCAA & CMAA qualifications**

**CHOOSE YORKHOIST FOR
THE BEST OVERALL VALUE**